



# Soledad Community

HEALTH CARE DISTRICT

AGENDA

OCTOBER 26, 2023

# Agenda

SOLEDAD COMMUNITY HEALTH CARE DISTRICT  
Regular Meeting of the Board of Directors  
October 26, 2023 @ 4:00 p.m.

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Board members and members of the public may attend this meeting in person at the District Office located at 612 Main Street, Soledad, Ca 93960 in the Creekside Room

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1. Call to Order

2. Roll Call

Graig Stephens  
Maggie Campa  
Rosemary Guidotti  
Anne Trebino  
Michael Schell

3. Pledge of Allegiance

4. Reading of the District's Mission Statement – To be read by a District Board Member

*“To anticipate and provide services to meet the health care needs of the people we serve.”*

5. President's Welcome

Introductions and Welcome – Graig Stephens

6. Approval of Minutes Action

1. Regular Meeting of September 28, 2023.

BOARD ACTION: \_\_\_\_\_

7. Public Comment

Members of the public are welcome to participate in the meetings of the Board. Comments of the public will be accepted during the Public Comment portion of the agenda only. No action or comments will be taken by the Board on matters not on the agenda. When the Board President recognizes a member of the public for oral comment, such comment shall be three (3) minutes or less, at the discretion of the Board President. We would like a calm presentation so that the importance of what you are presenting is not overshadowed by the manner of the presentation.

8. Treasurer's Report –

A. Review of Operating Entities and the District, Mr. Brent Green, CPA  
Financial Statements (*Board will consider the approval of the Treasurer's Report*)

BOARD ACTION: \_\_\_\_\_

9. Monthly Budget Review –  
*(Board will consider the approval of the monthly budget for the 2023-2024 fiscal year)*

BOARD ACTION: \_\_\_\_\_

10. Meeting Calendar Approval for 2024 - Graig Stephens

BOARD ACTION: \_\_\_\_\_

11. Communications Coordinator – Ida Lopez Chan

12. District’s CEO Report – Ida Lopez Chan

1. Eden Valley Update
2. Clinic Update
3. Audit
4. Performance Evaluations
5. Stategic Plan
6. LAFCO

13. Adjournment to Closed Session

1. Update on CONFERENCE WITH LEGAL COUNSEL-EXISTING LITIGATION (Government Code §54956.9(d)(1)) Name of case: (Jose Andres Sandoval a/k/a Andrew Sandoval vs. Ida Lopez Chan; Soledad Community Health Care District, CASE NUMBER 23CV001502)
2. CONFERENCE WITH LEGAL COUNSEL – ANTICIPATED LITIGATION  
Government Code 54956.9(d)(2) Number of Cases (1) (N.V.v.Soledad 23-1567)
3. Public Employee Performance Evaluation (Government Code §54957(b)) Title: (CEO)

14. Reconvene in Open Session and report out from closed session, if any

15. Adjournment to the next meeting

Regular District Board Meeting – Thursday, November 16, 2023 at 4:00 P.M.

Note: Requests for a disability related modification or accommodation, including auxiliary aids or services, in order to attend or participate in a meeting should be made to the District Recording Secretary during regular business hours at 831-678-2462. Notification received 47 hours before the meeting will enable the district to make reasonable accommodations. Open session meeting materials provided to the Board of Directors after the agenda packets are distributed are available at the office of the Recording Secretary located at 612 Main Street, Soledad, California.

**Soledad Community Health Care District  
Regular Meeting of the Board of Directors  
September 28, 2023 @ 4:00 p.m.**

**MINUTES**

**1. Call to order at 4:00 p.m. by President, Graig Stephens**

**2. Board of Directors Roll Call.**

**Directors Present:** President, Graig Stephens  
Vice President, Maggie Campa  
Secretary, Rosemary Guidotti  
Treasurer, Anne Trebino  
Board Member, Michael Schell

**Directors Absent:** None

**Staff Present:** CEO, Ida Lopez Chan  
District Recording Secretary, Sophie Piña

**District CPA:** Brent Green

We have a Quorum

**3. Pledge of Allegiance:** Graig Stephens

**4. Mission Statement:** Rosemary Guidotti

**5. President's Welcome:** Graig Stephens

**6. Approval of Minutes:**

**Motion:** The board approved the minutes as mailed from the regular board meeting on August 31, 2023.

**M/S:** Guidotti/Campa

**Ayes:** Stephens, Campa, Guidotti, Trebino, & Schell

**Nays:** -

**Abstain:** -

**Absent:** -

**Motion:** Passed

**7. Public Comment:** Wes White a Salinas Resident commented to the board that he would like the board to consider the board meetings to be recorded on zoom and shared for more engagement.

**8. Communications Coordinator –** nothing was reported.

**Soledad Community Health Care District  
Regular Meeting of the Board of Directors  
September 28, 2023 @ 4:00 p.m.**

**9. Treasurer's Report –**

**Motion:** The board approved the Financial Statements for review for Operating Entities and the District.

**M/S:** Guidotti/Campa

**Ayes:** Stephens, Campa, Guidotti, Trebino & Schell

**Nays:** -

**Abstain:** -

**Absent:** -

**Motion:** Passed

**10. Monthly Budget Review –**

**Motion:** The board approved the monthly budget for the 2023-2024 fiscal year.

**M/S:** Campa/Trebino

**Ayes:** Stephens, Campa, Guidotti, Trebino & Schell

**Nays:** -

**Abstain:** -

**Absent:** -

**Motion:** Passed

**11. District's CEO Report –** Ida reported that on 10/7/23 we will partner up with the Main St. Middle School as they host their yearly flu clinic. Our clinic will be there to help them with this event. On 9/23/23 Ida, Graig and Jovanna attended the ribbon cutting event for the new resource center. Ida attended the ACHD 71<sup>st</sup> Annual Meeting that was held on 9/12/23 through 9/15/23. Ida will be joining the City of Soledad General Plan Committee. The Foundation has applied and been accepted to be part of the MC Gives Campaign this year again. The focus is our Comprehensive Perinatal Education Program. Ida shared with the board the Campaign letter and details on how to donate. On 5/5/23 we applied for a medical capacity grant where we were awarded \$234,000. In July we received \$187,000 of that grant and will receive a final payment in October. On August 26<sup>th</sup> we opened a Saturday clinic. We were able to see 37 adolescent and children patients. Loan documents have been signed to renew our \$250,000 line of credit for another year. Eden Valley's census for today is 54 total with 18 Medicare. This month we received 22 referrals from SVMH and 1 from Natividad. Jovanna Velasquez has been promoted to the Clinic Supervisor at the Clinic. We partnered up with the Soledad Rotary Club and helped with the Women's Resource Fair. Ida attended the National Health Care Advisory Group. Ida reminded the board that the ethics training will no longer be provided by the Fair Political Practices Commission.

**12. Adjournment to Closed Session –** Public Employee Performance Evaluation  
(Government Code §54957(b)) Title: CEO

**13. Reconvene to Open Session –** No action was taken

**Soledad Community Health Care District  
Regular Meeting of the Board of Directors  
September 28, 2023 @ 4:00 p.m.**

- 14. Meeting Adjourned at 7:05p.m.** – The board will reconvene on October 26, 2023 for a Regular District Board Meeting at 4:00p.m.

Prepared By: \_\_\_\_\_  
Sophie Piña, District Board Secretary

Approved By: \_\_\_\_\_  
Graig Stephens, Board President

# Soledad Community Health Care District

Balance Sheet

As of September 30, 2023

	<u>30-Sep-23</u>	<u>30-Sep-22</u>	<u>Variance</u>
<b>Assets</b>			
<b>Current Assets</b>			
Cash & Cash Equivalents	1,751,828	2,541,014	(789,186)
Assets Limited as to Use - Current	105	105	-
Patient Accounts Receivable - Net	2,407,644	1,486,173	921,471
Other Receivables	50,254	85,149	(34,895)
Inventories	113,615	113,144	471
Prepaid Expenses & Deposits	209,914	110,719	99,195
	<u>4,533,360</u>	<u>4,336,304</u>	<u>197,056</u>
<b>Fixed Assets:</b>			
Buildings & Improvements	10,713,058	10,713,058	-
Equipment	3,027,243	3,027,243	-
Construction in Progress	148,315	141,147	7,168
	<u>13,888,616</u>	<u>13,881,448</u>	<u>7,168</u>
Accum Depr	(7,944,617)	(7,437,440)	(507,177)
	<u>5,943,999</u>	<u>6,444,008</u>	<u>(500,009)</u>
<b>Total Assets</b>	<u><b>10,477,359</b></u>	<u><b>10,780,312</b></u>	<u><b>(302,953)</b></u>
<b>Liabilities:</b>			
<b>Current Liabilities:</b>			
Accounts Payable	458,808	581,952	(123,144)
Accrued Payroll & Benefits	592,657	575,562	17,095
Estimated Third Party Settlements	2,469,094	2,097,664	371,430
1st Capital Bank - Line of Credit	-	-	-
Current Portion - Long-term Debt	142,885	133,722	9,163
	<u>3,663,444</u>	<u>3,388,900</u>	<u>274,544</u>
<b>Long-Term Debt</b>	<u>3,770,009</u>	<u>3,906,847</u>	<u>(136,838)</u>
<b>Total Liabilities</b>	<u><b>7,433,453</b></u>	<u><b>7,295,747</b></u>	<u><b>137,706</b></u>
<b>Net Assets (Assets Minus Liabilities)</b>	<u><b>3,043,906</b></u>	<u><b>3,484,565</b></u>	<u><b>(440,659)</b></u>
<b>Summary of Net Assets</b>			
Beginning of Year - July 1st	2,431,060	4,214,585	
Increase <Decrease> in Net Assets	<u>612,846</u>	<u>(730,020)</u>	
<b>End of Period</b>	<u><b>3,043,906</b></u>	<u><b>3,484,565</b></u>	
<b>Number of Days of Cash on Hand</b>	<u><b>47.62</b></u>	<u><b>80.16</b></u>	

# Soledad Community Health Care District

Statement of Revenues, Expenses, and Changes in Net Assets

For the Three Months Ended:

September 30, 2023

	<u>30-Sep-23</u>	<u>30-Sep-22</u>	<u>Variance</u>
<b>Operating Revenues:</b>			
Medical Services	5,745,807	5,067,125	678,682
Contractual Adjustments	(1,070,983)	(1,908,783)	837,800
	4,674,824	3,158,342	1,516,482
Other Operating Revenues	117,027	23,056	93,971
	<u>4,791,851</u>	<u>3,181,398</u>	<u>1,610,453</u>
<b>Operating Expenses:</b>			
Salaries & Wages	1,791,336	1,774,326	17,010
Professional Fees	1,039,503	931,324	108,179
Supplies	428,652	354,813	73,839
Employee Benefits	345,817	401,441	(55,624)
Utilities	111,988	98,528	13,460
Purchased Services	106,010	105,557	453
Other Operating Expenses	99,598	101,236	(1,638)
Insurance	78,919	69,096	9,823
Rents and Leases	8,580	7,294	1,286
	<u>4,010,403</u>	<u>3,843,615</u>	<u>166,788</u>
<b>Operating Income &lt;Loss&gt; Before Depreciation</b>	781,448	(662,217)	1,443,665
<b>Less Depreciation</b>	<u>(124,569)</u>	<u>(127,536)</u>	<u>2,967</u>
<b>Operating Income &lt;Loss&gt; After Depreciation</b>	656,879	(789,753)	1,446,632
<b>Non-Operating Revenues &lt;Expenses&gt;</b>			
District Property Tax Revenues	-	-	-
Grants & Contributions	120	105,000	(104,880)
Investment Income	605	123	482
Interest Expense	(44,758)	(45,390)	632
	<u>(44,033)</u>	<u>59,733</u>	<u>(103,766)</u>
<b>Increase &lt;Decrease&gt; in Net Assets</b>	<u><u>612,846</u></u>	<u><u>(730,020)</u></u>	<u><u>1,342,866</u></u>
<b>Summary of Income by Operation</b>			
Eden Valley Care Center	540,338	(172,520)	712,858
Clinic & Women's Health Center	284,940	(330,525)	615,465
District	(212,432)	(226,975)	14,543
	<u><u>612,846</u></u>	<u><u>(730,020)</u></u>	<u><u>1,342,866</u></u>
<b>Other Items:</b>			
Contractual Adjustments %	<u>18.64%</u>	<u>37.67%</u>	
Salaries to Gross Revenues	<u>31.18%</u>	<u>35.02%</u>	
Professional Fees to Gross Revenues	<u>18.09%</u>	<u>18.38%</u>	



# Soledad Community Health Care District

## Account Summaries

Description	30-Sep-23	30-Sep-22	Variance
<b>Cash &amp; Cash Equivalents:</b>			
1st Capital Bank	1,189,466	2,155,164	(965,698)
Mechanics Bank	472,958	297,659	175,299
LAIF	16,301	15,928	373
US Bank	66,822	65,997	825
Petty Cash	6,281	6,266	15
<b>Totals</b>	<b>1,751,828</b>	<b>2,541,014</b>	<b>(789,186)</b>

<b>Accounts Receivable</b>			
Eden Valley - Net	1,964,192	720,334	1,243,858
Clinic - Net	443,452	765,839	(322,387)
<b>Totals</b>	<b>2,407,644</b>	<b>1,486,173</b>	<b>921,471</b>

### Summary of Income by Month

July	163,884	(306,626)	
August	242,008	(446,273)	
September	206,954	(82,121)	
October			
November			
December			
January			
February			
March			
April			
May			
June			
<b>Totals</b>	<b>612,846</b>	<b>(835,020)</b>	<b>1,447,866</b>
Grants Received	-	105,000	Favorable
	<b>612,846</b>	<b>(730,020)</b>	<Unfavorable>

### Gross Revenues by Type

Medical Clinic	3,178,357	55.32%	
Medi-Cal	1,273,667	22.17%	49.61%
Medicare	1,065,087	18.54%	41.48%
Other	197,485	3.44%	7.69%
Private	31,211	0.54%	1.22%
<b>Totals</b>	<b>5,745,807</b>	<b>100.00%</b>	<b>100.00%</b>

# Soledad Community Health Care District

## Account Summaries

<u>Eden Valley Care Center by Dept</u>	<u>30-Sep-23</u>	<u>30-Sep-22</u>	<u>Variance</u>
<b>Revenues - Net</b>			
Medi-Cal	1,270,287	376,921	893,366
Medicare	1,267,323	1,032,518	234,805
Other Insurance	159,173	53,538	105,635
Private	34,546	94,331	(59,785)
Other Income	2,781	1,667	1,114
	<u>2,734,110</u>	<u>1,558,975</u>	<u>1,175,135</u>
<b>Expenses:</b>			
Medicare Certified Unit	631,443	561,713	69,730
Nursing Administration	411,504	103,147	308,357
General Administration	335,405	328,860	6,545
Dietary	215,020	117,350	97,670
Employee Benefits	136,501	147,810	(11,309)
Physical, Occupational & Speech Therapy	102,285	95,728	6,557
Activities, Education & Soda Shop	84,644	44,295	40,349
Plant Operations & Maintenance	82,221	114,868	(32,647)
Housekeeping and Laundry	79,014	77,375	1,639
Medical Records, Central Supply, Pharmacy	61,494	74,623	(13,129)
Taxes, Insurance, Depreciation, Interest	54,241	65,726	(11,485)
	<u>2,193,772</u>	<u>1,731,495</u>	<u>462,277</u>
<b>Net Income &lt;Loss&gt;</b>	<u><b>540,338</b></u>	<u><b>(172,520)</b></u>	<u><b>712,858</b></u>

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<u>Eden Valley Care Center by Type</u>	<u>30-Sep-23</u>	<u>30-Sep-22</u>	<u>Variance</u>
<b>Revenues - Net</b>			
Medi-Cal	1,270,287	376,921	893,366
Medicare	1,267,323	1,032,518	234,805
Other Insurance	159,173	53,538	105,635
Private	34,546	94,331	(59,785)
Other Income	2,781	1,667	1,114
	<u>2,734,110</u>	<u>1,558,975</u>	<u>1,175,135</u>
<b>Expenses:</b>			
Salaries	1,077,091	1,016,828	60,263
Professional Fees	441,362	150,275	291,087
Supplies	219,041	109,056	109,985
Benefits	218,347	234,082	(15,735)
Utilities	79,108	69,117	9,991
Purchased Services	74,158	54,653	19,505
Other Operating Expenses	34,559	35,698	(1,139)
Insurance	33,696	42,685	(8,989)
Depreciation	16,410	19,101	(2,691)
	<u>2,193,772</u>	<u>1,731,495</u>	<u>462,277</u>
<b>Net Income &lt;Loss&gt;</b>	<u><b>540,338</b></u>	<u><b>(172,520)</b></u>	<u><b>712,858</b></u>

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# Soledad Community Health Care District

## Account Summaries

<u>Soledad Medical Clinic / Women's Health Center</u>	<u>30-Sep-23</u>	<u>30-Sep-22</u>	<u>Variance</u>
<b>Revenues - Net</b>			
Gross Revenues	3,178,357	3,432,560	(254,203)
Contractual Adjustments	(1,234,862)	(1,831,526)	596,664
Other Revenues	1,014	112,241	(111,227)
	<u>1,944,509</u>	<u>1,713,275</u>	<u>231,234</u>
<b>Expenses:</b>			
Salaries	533,486	628,192	(94,706)
Professional Fees	304,992	508,047	(203,055)
Doctors	264,116	255,963	8,153
Supplies	207,105	241,961	(34,856)
Depreciation	108,061	108,063	(2)
Employee Benefits	107,078	147,429	(40,351)
Interest Expense	44,758	45,390	(632)
Utilities	32,880	29,410	3,470
Other Operating Expenses	24,573	33,849	(9,276)
Insurance	21,189	20,507	682
Purchased Services	11,331	24,989	(13,658)
	<u>1,659,569</u>	<u>2,043,800</u>	<u>(384,231)</u>
<b>Net Income &lt;Loss&gt;</b>	<u><b>284,940</b></u>	<u><b>(330,525)</b></u>	<u><b>615,465</b></u>

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<u>Summary of Income by Month</u>	<u>September</u>	<u>Jul - Aug</u>	<u>Total</u>
Eden Valley Care Center	224,338	332,410	556,748
Soledad Medical Clinic / Women's Health Center	103,951	289,050	393,001
District	<u>(79,807)</u>	<u>(132,527)</u>	<u>(212,334)</u>
Sub-Total	248,482	488,933	737,415
Depreciation	<u>(41,528)</u>	<u>(83,041)</u>	<u>(124,569)</u>
Totals	<u><b>206,954</b></u>	<u><b>405,892</b></u>	<u><b>612,846</b></u>

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# Soledad Community Health Care District

## Account Summaries

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### Summary of Cash Flows:

#### Cash Flows for the Three Months Ended:

Increase <Decrease> in Net Assets	612,846
Add: Depreciation	124,569
Increase in Accounts Payable	147,358
Less: Payment of Long-Term Debt	(32,786)
Increase in Accrued Payroll	(43,225)
Payment of Third Party Settlement	(104,028)
Increase in Prepaids	(144,098)
Increase in Accounts Receivable	(368,310)
Decrease in Line of Credit	(250,000)

Increase <Decrease> in Cash (57,674)

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**SOLEDAD COMMUNITY HEALTH CARE DISTRICT**

## Budget to Actual Summary

Operating Budget FY 2023-2024

September 30, 2023

	<u>Total Budget YTD</u>	<u>Total Actual YTD</u>	<u>Eden Valley Actual YTD</u>	<u>Clinic Actual YTD</u>	<u>District Actual YTD</u>
<b>Operational Revenues:</b>					
Gross Patient Revenues	5,878,140	5,745,807	2,567,450	3,178,357	-
Contractual Adjustments	(2,016,535)	(1,070,983)	163,879	(1,234,862)	-
Other Operating Revenues	41,810	117,027	2,781	558	113,688
	<u>3,903,415</u>	<u>4,791,851</u>	<u>2,734,110</u>	<u>1,944,053</u>	<u>113,688</u>
<b>Operational Expenditures:</b>					
Salaries	1,982,295	1,791,336	1,077,091	533,486	180,759
Professional Fees	795,350	1,039,503	441,362	569,108	29,033
Employee Benefits	397,730	345,816	218,347	107,078	20,391
Supplies	352,300	428,653	219,041	207,105	2,507
Utilities	102,675	111,988	79,108	32,880	-
Insurance & Taxes	81,215	78,919	33,696	21,189	24,034
Purchased Services	80,950	106,010	74,158	11,331	20,521
Other Operating Expenses	57,100	99,598	33,097	22,879	43,622
Rents & Leases	11,770	8,580	1,462	1,694	5,424
	<u>3,861,385</u>	<u>4,010,403</u>	<u>2,177,362</u>	<u>1,506,750</u>	<u>326,291</u>
<b>Gross Margin</b>	<u>42,030</u>	<u>781,448</u>	<u>556,748</u>	<u>437,303</u>	<u>(212,603)</u>
<b>General &amp; Administrative</b>					
Allocation of District Expenditures	-	-	195,775	130,516	(326,291)
Depreciation	124,870	124,569	16,410	108,061	98
<b>Total General &amp; Administrative</b>	<u>124,870</u>	<u>124,569</u>	<u>212,185</u>	<u>238,577</u>	<u>(326,193)</u>
<b>Net Margin</b>	<u>(82,840)</u>	<u>656,879</u>	<u>344,563</u>	<u>198,726</u>	<u>113,590</u>
<b>Other Income &lt;Expenditure&gt;</b>					
Property Tax Revenues	102,065	-	-	-	-
Grants and Contributions	66,690	120	-	-	120
Investment Income	590	605	-	456	149
Interest Expense	(61,500)	(44,758)	-	(44,758)	-
	<u>107,845</u>	<u>(44,033)</u>	<u>-</u>	<u>(44,302)</u>	<u>269</u>
<b>Net Surplus &lt;Deficit&gt;</b>	<u>25,005</u>	<u>612,846</u>	<u>344,563</u>	<u>154,424</u>	<u>113,859</u>

**SOLEDAD COMMUNITY HEALTH CARE DISTRICT**

Eden Valley Care Center - Budget to Actual

Operating Budget FY 2023-2024

September 30, 2023

	<u>Eden Valley Care Center</u>	<u>3 Months Budget YTD</u>	<u>3 Months Actual YTD</u>	<u>Variance</u>
<b>Operational Revenues:</b>				
Gross Patient Revenues	8,915,050	2,228,765	2,567,450	338,685
Contractual Adjustments	333,850	83,465	163,879	80,414
Other Operating Revenues	81,745	20,435	2,781	(17,654)
	<u>9,330,645</u>	<u>2,332,665</u>	<u>2,734,110</u>	<u>401,445</u>
<b>Operational Expenditures:</b>				
Salaries	4,532,775	1,133,195	1,077,091	56,104
Employee Benefits	962,370	240,595	218,347	22,248
Supplies	600,200	150,050	219,041	(68,991)
Professional Fees	449,400	112,350	441,362	(329,012)
Utilities	283,400	70,850	79,108	(8,258)
Insurance & Taxes	184,000	46,000	33,696	12,304
Purchased Services	130,500	32,625	74,158	(41,533)
Other Operating Expenses	113,800	28,450	33,097	(4,647)
Rents & Leases	18,000	4,500	1,462	3,038
	<u>7,274,445</u>	<u>1,818,615</u>	<u>2,177,362</u>	<u>(358,747)</u>
<b>Gross Margin</b>	<u>2,056,200</u>	<u>514,050</u>	<u>556,748</u>	<u>42,698</u>
<b>General &amp; Administrative</b>				
Allocation of District Expenditures	827,100	206,775	195,775	11,000
Depreciation	65,700	16,425	16,410	15
<b>Total General &amp; Administrative</b>	<u>892,800</u>	<u>223,200</u>	<u>212,185</u>	<u>11,015</u>
<b>Net Margin</b>	<u>1,163,400</u>	<u>290,850</u>	<u>344,563</u>	<u>53,713</u>
<b>Other Income &lt;Expenditure&gt;</b>				
Grants and Contributions	15,000	3,750	-	(3,750)
Investment Income	-	-	-	-
	<u>15,000</u>	<u>3,750</u>	<u>-</u>	<u>(3,750)</u>
<b>Net Surplus &lt;Deficit&gt;</b>	<u>1,178,400</u>	<u>294,600</u>	<u>344,563</u>	<u>49,963</u>

**SOLEDAD COMMUNITY HEALTH CARE DISTRICT**

Medical Clinic - Budget to Actual

Operating Budget FY 2023-2024

September 30, 2023

	<u>Medical Clinic Womens Health</u>	<u>3 Months Budget YTD</u>	<u>3 Months Actual YTD</u>	<u>Variance</u>
<b>Operational Revenues:</b>				
Gross Patient Revenues	14,597,500	3,649,375	3,178,357	(471,018)
Contractual Adjustments	(8,400,000)	(2,100,000)	(1,234,862)	865,138
Other Operating Revenues	75,500	18,875	558	(18,317)
	<u>6,273,000</u>	<u>1,568,250</u>	<u>1,944,053</u>	<u>375,803</u>
<b>Operational Expenditures:</b>				
Professional Fees	2,582,000	645,500	569,108	76,392
Salaries	2,461,600	615,400	533,486	81,914
Supplies	796,125	199,030	207,105	(8,075)
Employee Benefits	534,150	133,540	107,078	26,462
Utilities	127,300	31,825	32,880	(1,055)
Purchased Services	118,300	29,575	11,331	18,244
Insurance & Taxes	116,850	29,215	21,189	8,026
Other Operating Expenses	46,600	11,650	22,879	(11,229)
Rents & Leases	9,650	2,410	1,694	716
	<u>6,792,575</u>	<u>1,698,145</u>	<u>1,506,750</u>	<u>191,395</u>
<b>Gross Margin</b>	<u>(519,575)</u>	<u>(129,895)</u>	<u>437,303</u>	<u>567,198</u>
<b>General &amp; Administrative</b>				
Allocation of District Expenditures	551,400	137,850	130,516	7,334
Depreciation	432,275	108,070	108,061	9
<b>Total General &amp; Administrative</b>	<u>983,675</u>	<u>245,920</u>	<u>238,577</u>	<u>7,343</u>
<b>Net Margin</b>	<u>(1,503,250)</u>	<u>(375,815)</u>	<u>198,726</u>	<u>574,541</u>
<b>Other Income &lt;Expenditure&gt;</b>				
Grants and Contributions	241,750	60,440	-	(60,440)
Investment Income	1,600	400	456	56
Interest Expense	(246,000)	(61,500)	(44,758)	16,742
	<u>(2,650)</u>	<u>(660)</u>	<u>(44,302)</u>	<u>(43,642)</u>
<b>Net Surplus &lt;Deficit&gt;</b>	<u>(1,505,900)</u>	<u>(376,475)</u>	<u>154,424</u>	<u>530,899</u>

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**SOLEDAD COMMUNITY HEALTH CARE DISTRICT**

District - Budget to Actual

Operating Budget FY 2023-2024

September 30, 2023

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	<u>District</u>	<u>3 Months Budget YTD</u>	<u>3 Months Actual YTD</u>	<u>Variance</u>
<b>Operational Revenues:</b>				
Gross Patient Revenues	-	-	-	-
Contractual Adjustments	-	-	-	-
Other Operating Revenues	10,000	2,500	113,688	111,188
	<u>10,000</u>	<u>2,500</u>	<u>113,688</u>	<u>111,188</u>
<b>General &amp; Administrative (District)</b>				
Salaries	934,810	233,700	180,759	52,941
Professional Fees	150,000	37,500	29,033	8,467
Employee Benefits	94,375	23,595	20,391	3,204
Purchased Services	75,000	18,750	20,521	(1,771)
Other Expenses	68,000	17,000	43,622	(26,622)
Insurance	24,000	6,000	24,034	(18,034)
Rents & Leases	19,440	4,860	5,424	(564)
Supplies	12,875	3,220	2,507	713
	<u>1,378,500</u>	<u>344,625</u>	<u>326,291</u>	<u>18,334</u>
<b>Gross Margin</b>	<u>(1,368,500)</u>	<u>(342,125)</u>	<u>(212,603)</u>	<u>129,522</u>
<b>General &amp; Administrative</b>				
Allocation of District Expenditures	(1,378,500)	(344,625)	(326,291)	(18,334)
Depreciation	1,500	375	98	277
<b>Total General &amp; Administrative</b>	<u>(1,377,000)</u>	<u>(344,250)</u>	<u>(326,193)</u>	<u>(18,057)</u>
<b>Net Margin</b>	<u>8,500</u>	<u>2,125</u>	<u>113,590</u>	<u>111,465</u>
<b>Other Income &lt;Expenditure&gt;</b>				
Property Taxes	408,250	102,065	-	(102,065)
Grants and Contributions	10,000	2,500	120	(2,380)
Investment Income	750	190	149	(41)
	<u>419,000</u>	<u>104,755</u>	<u>269</u>	<u>(104,486)</u>
<b>Net Surplus &lt;Deficit&gt;</b>	<u>427,500</u>	<u>106,880</u>	<u>113,859</u>	<u>6,979</u>

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**REGULAR MEETING SCHEDULE - 2024**  
**BOARD OF DIRECTORS OF SOLEDAD COMMUNITY HEALTH CARE DISTRICT**

**THURSDAY MEETING SCHEDULE**

**January 25**

**February 29**

**March 28**

**April 25**

**May 30**

**June 27**

**July 25**

**August 29**

**September 26**

**October 24**

**November 21 (Thursday before Thanksgiving holiday) \***

**December – In Recess**

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**Date Adopted**

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**President**  
**Soledad Community Health Care District**

2023 MONTHLY CENSUS FOR EDEN VALLEY

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT	OCT	NOV	DEC
<u>AVERAGE DAILY CENSUS</u>												
MEDICARE	14	25	23	26	22	21	18	23	22			
PRIVATE	3	4	5	3	4	4	3	3	2			
MEDI-CAL	24	23	24	26	29	29	30	31	31			
HOSPICE												
<b>TOTAL</b>	<b>41</b>	<b>52</b>	<b>52</b>	<b>55</b>	<b>55</b>	<b>54</b>	<b>51</b>	<b>57</b>	<b>55</b>	<b>0</b>	<b>0</b>	<b>0</b>
<u>OCCUPANCY</u>												
DAYS IN MONTH	31	28	31	30	31	30	31	31	30	31	30	31
TOTAL POSSIBLE DAYS	1,643	1,484	1,643	1,770	1,829	1,770	1,829	1,829	1,770	1,829	1,770	1,829
TOTAL ACTUAL DAYS	1,264	1,452	1,587	1,647	1,722	1,629	1,566	1,767	1,628			
OCCUPANCY PERCENTAGE	77%	98%	97%	93%	94%	92%	86%	97%	92%	0%	0%	0%
NUMBER OF FACILITY BEDS	53	53	53	59	59	59	59	59	59	59	59	59
NUMBER OF BEDS AVAILABLE	12	1	1	4	4	5	8	2	4	59	59	59

2022 MONTHLY CENSUS FOR EDEN VALLEY

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT	OCT	NOV	DEC
<u>AVERAGE DAILY CENSUS</u>												
MEDICARE	11	9	5	9	6	5	7	6	8	8	6	8
PRIVATE	5	4	3	3	4	4	3	3	3	4	4	3
MEDI-CAL	21	23	21	22	21	20	22	22	20	19	21	23
HOSPICE												
<b>TOTAL</b>	<b>37</b>	<b>36</b>	<b>29</b>	<b>34</b>	<b>31</b>	<b>29</b>	<b>32</b>	<b>31</b>	<b>31</b>	<b>31</b>	<b>31</b>	<b>34</b>
<u>OCCUPANCY</u>												
DAYS IN MONTH	31	28	31	30	31	30	31	31	30	31	30	31
TOTAL POSSIBLE DAYS	1,643	1,484	1,643	1,590	1,643	1,590	1,643	1,643	1,590	1,643	1,590	1,643
TOTAL ACTUAL DAYS	1,139	999	911	1,015	954	882	998	983	934	959	906	1,066
OCCUPANCY PERCENTAGE	69%	67%	55%	64%	58%	55%	61%	60%	59%	58%	57%	65%
NUMBER OF FACILITY BEDS	53	53	53	53	53	53	53	53	53	53	53	53
NUMBER OF BEDS AVAILABLE	16	17	24	19	22	24	21	22	22	22	22	19

## 2023 PATIENT VISIT COUNTS

SMC STAFF	JAN	Avg Pt. Per Day	FEB	Avg Pt. Per Day	MAR	Avg Pt. Per Day	APR	Avg Pt. Per Day	MAY	Avg Pt. Per Day	JUNE	Avg Pt. Per Day	JUL	Avg Pt. Per Day	AUG	Per Day	SEPT	Per Day
DR. GIRON	319	19	364	19	416	18	330	17	390	18	443	37	225	38	484	21	436	23
DR. BELTRAN	227	21	178	18	297	20	193	19	252	19	243	32	224	34	290	18	156	20
DR. ROD	179	30	92	31	104	26	121	30	154	31	166	55	102	51	197	33	83	29
DR. PEÑA	221	18	213	19	337	18	305	18	329	19	346	36	308	39	416	22	264	20
LIZARAGGA DAVIS																		
PA-C	312	20	263	20	298	20	274	20	357	20	336	37	289	41	302	22	330	24
DR. GAMBOA	189	19	185	17	187	16	124	10	216	15	156	26	35	23	78	16	185	17
X-RAY	148	8	141	9	146	9	158	9	193	10	159	14	129	14	144	6	133	8
MA VISITS	120	6	87	5	111	5	73	4	104	6	68	6	65	7	165	8	99	6
CARE MANAGEME	37	2	37	2	35	2	34	2	31	2	41	4	36	4	28	2	38	2
LABORATORY	209	12	211	12	254	12	243	15	289	17	297	28	283	30	301	14	263	14
UNDERWOOD, PA-C	154	19	206	19	275	18	189	16	225	19	217	33	282	38	234	21	188	
Francisca Bob	102	9	0	0														
WHC																		
MARIA SCHELL, NP	339	16	345	18	243	11	287	14	374	17	344	30	332	35	396	19	258	20
DR. CHANDLER	53	6	0	0	59	10	135	23	21	21	16	16	21	21	24	12	21	21
Hossian (MD)	21	3	42	21	19	5	0		24	24	40	20	50	24	34	17	18	18
Dr. Millner									76	19	21	21	59	30	31	16	55	19
DR. AGUILERA	58	6	0	0	16	5	0											
ULTRA SOUND	104	7	90	9	88	7	74	7	106	8	90	8	88	15	104	7	76	8
MAMMOGRAPHY	57	6	41	14	34	7	50	13	50	8	49	12	14	14	52	10	58	12
JULIA SNELL, RD	70	3	60	3	95	4	76	4	72	4	7	2	0	0	0	0	0	0
CPSP	118	7	115	10	159	11	136	10	132	9	9	8	111	13	115	7	101	8
DR. DE RANIERI	59	7	18	18	0		37	19	39	20	14	14			0	0	0	0
Dr. Barnes	69	8	94	19	38		53	18	78	20	41	21			68	17	18	18
DR. NGUYEN	47	6	18	18	19	5	46	23	59	20	41	21			0			0
DR. ESTEVA	-	-	81	20	101	14	68	23	43	22	23	23	40	27	65	22		21
Dr. Wright	55	6	51	26	138	17	21	21	89	22	129	22	98	39	91	23	97	19
NST Nurse	27	2	14	4	20	2	33	5	39	5	29	4	18	5	15	2	26	3
Dr. Kublan																		
Dr. Sadeaque																		
COVID																		
VACCINES	0	0	34	9	13	2	12						9	9	0	0	0	
<b>TOTAL VISITS</b>	<b>3,294</b>	<b>266</b>	<b>2,980</b>	<b>360</b>	<b>3,502</b>	<b>264</b>	<b>3,072</b>	<b>340</b>	<b>3,742</b>	<b>395</b>	<b>3,325</b>	<b>530</b>	<b>2,818</b>	<b>542</b>	<b>3,721</b>	<b>335</b>	<b>2,952</b>	<b>330</b>

## 2022 PATIENT VISIT COUNTS

STAFF	JAN	FEB	MARCH	APRIL	MAY	JUNE	JULY	AUG	SEP	OCT	NOV	DEC
<b>SMC</b>												
DR. GIRON	347	310	335	326	382	287	373	416	400	427	358	190
DR. BELTRAN	220	240	248	256	265	223	187	278	263	237	188	287
DR. ROD	169	109	114	109	132	84	119	159	122	113	154	81
DR. JACKSON	394	391	386	456	462	440	205					
DR. SPENCER							166	409	295			
DR. PEÑA	182	174	254	266	266	236	282	306	284	236	286	341
OSKAR LIZARAGGA DAVIS PA-C	324	268	319	287	366	349	189	305	345	272	280	308
X-RAY	94	75	129	84	220	148	129	203	195	154	160	142
MA VISITS	126	56	62	92	97	81	89	96	177	172	182	165
CARE MANAGEMENT	58	33	71	43	41	61	53	49	43	30	33	28
LABORATORY	236	277	249	298	275	208	272	304	285	296	231	230
AMY UNDERWOOD, PA-C	206	182	172	189	149	217	202	226	220	175	206	178
JEANETTE DOLMETSCH, PA-C									75	421	466	355
DR. GAMBOA										189	224	131
Francisca Bob												34
<b>WHC</b>												
MARIA SCHELL, NP	229	310	340	373	380	333	409	397	287	358	306	356
DR. CHANDLER	17	70	111	54	0	0		0	56	59	0	0
DR. ESTEVA	52	65	69	77	100	38	16	53	63	57	45	43
DR. NGUYEN									6	33	34	
DR. AGUILERA	49	37	14	50	76	95	41	48	42	64	97	24
ULTRA SOUND	63	74	109	86	90	93	88	116	108	119	91	44
MAMMOGRAPHY	25	58	44	48	43	25	46	61	50	52	59	50
NST										13	4	12
JULIA SNELL, RD	78	72	85	86	89	28	66	79	83	75	67	104
CPSP	134	137	129	153	131	115	121	136	122	116	102	113
DR. DE RANIERI							33	93	80	46	20	21
Dr. Barnes											2	40
Dr. Kublan	70	83	90	69	106	67	34					
Dr. Uphoff/Millner	35	0	0	0	0	0						
Dr. Wright	42	77	33	79	47	67	114	36	76	59	66	
Hossian (MD)	50	21	61	48	59	40	107	136	81	55	18	45
<b>COVID</b>												
VACCINES	928	468	280	173	100	116	209	135	120	97	148	83
TESTING	566	179	50	80	126	146	246	238	55	43	10	
<b>TOTAL VISITS</b>	<b>4,694</b>	<b>3,766</b>	<b>3,754</b>	<b>3,782</b>	<b>4,002</b>	<b>3,497</b>	<b>3,796</b>	<b>4,279</b>	<b>3,933</b>	<b>3,968</b>	<b>3,837</b>	<b>3,405</b>